



## **Achieve<sup>SM</sup> Product Discontinuation**

### **Frequently Asked Questions**

**Q: What is happening with Achieve?**

A: Asuris is discontinuing the Achieve product due to an OIC directive.

**Q: Why is the OIC directing Achieve to be discontinued?**

A: Asuris operates as a Health Care Services Contractor in Washington. The OIC has determined that under this licensure we are unable to sell products without networks.

**Q: How does this affect my existing quote I have for Achieve?**

A: If you have already received a quote for Achieve, we will allow it to stand so long as the effective date is 1/1/2009, 2/1/2009 or 3/1/2009. However, we suggest that as this product will not be available for the renewal in 2010 you consider our network dental products Aspire and Enhance be put in place for all groups with a quote for Achieve.

**Q: I already received a quote for 1/1/2009, 2/1/2009 or 3/1/2009 effective dates with Achieve. I have gone back to modify that quote and the Achieve option is now missing.**

A: We will honor your original quote for Achieve so long as the effective date is 1/1/2009, 2/1/2009, or 3/1/2009. But as these products are now off the market, we are required by the OIC to stop releasing quotes, which in effect, includes your modified existing quotes.

**Q: How does this directive effect groups that already have Achieve?**

A: For all groups with an April 1, 2009 effective date or later, Asuris will automatically offer an Enhance dental plan which most closely matches the group's existing Achieve dental plan.

**Q: Are the other new Asuris dental products affected?**

A: No, only Achieve is affected by this directive due to the fact that it is an indemnity product with no contracted network. Aspire and Enhance utilize the Asuris dental network and are still available for sale.

**Q: If I have questions about these changes, who may I contact?**

A: If you have questions contact your local Sales or Account executive at:

<http://www.asuris.com/agent/contact/>